

AD-A153 975

PRIME CONTRACT AWARDS, SIZE DISTRIBUTION, FY-81. (U)  
WASHINGTON HEADQUARTERS SERVICE (DOD) D C DIR FOR  
INFO OP & RPTS. JAN 82. DIOR/P08-81

171

UNCLASSIFIED

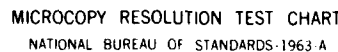
F/G 15/5

N/L

1 OF 1  
AD-A153 975

END  
FILMED  
11 04 85

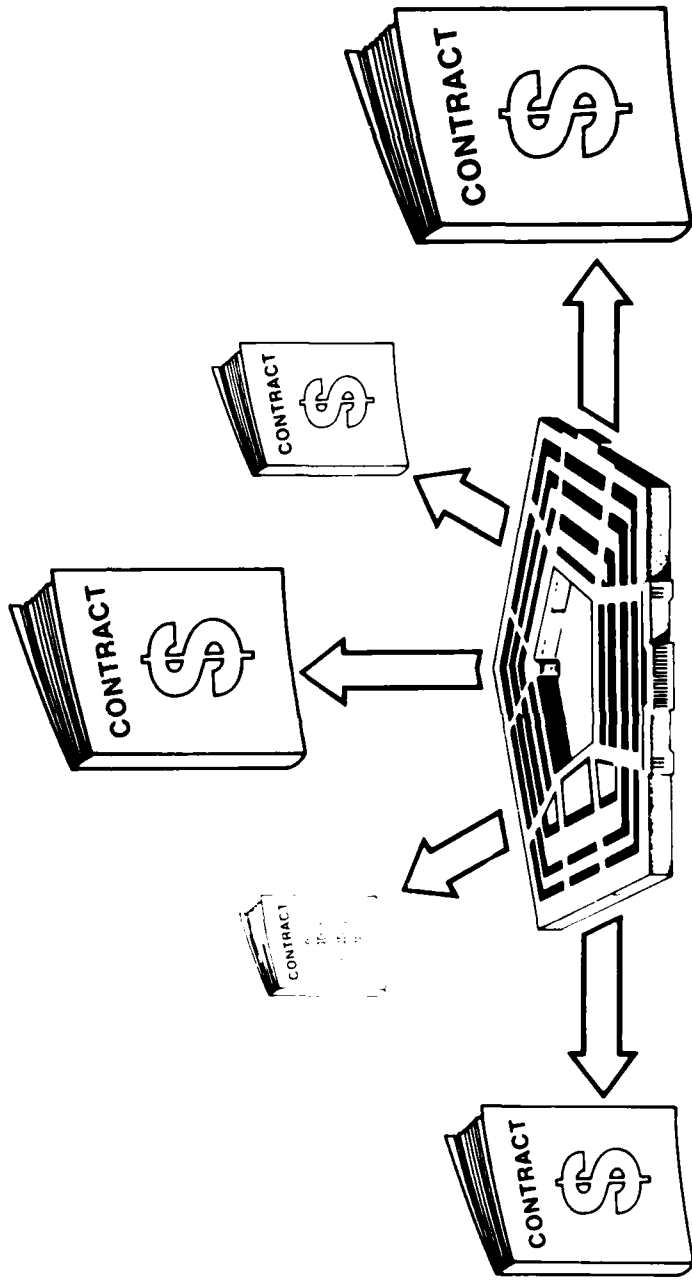
# AD-A153 975



**THIS REPORT IS UNCLASSIFIED AND  
ITS DISTRIBUTION IS UNLIMITED**



Department of Defense  
**PRIME CONTRACT AWARDS,  
SIZE DISTRIBUTION**  
Fiscal Year 1981



Department of Defense

**PRIME CONTRACT AWARDS,  
SIZE DISTRIBUTION**

Fiscal Year 1981

Issued Annually by

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

January 1982

## FOREWORD

*Prime Contract Awards, Size Distribution* is published annually by the Office of the Secretary of Defense, Washington Headquarters Services, Directorate for Information Operations and Reports (WHS/DIOR).

This report provides information on Department of Defense contract awards by size and:

- 1) Military Department;
- 2) Type of Contract;
- 3) Competitive Status; and
- 4) Kind of Action.

Requests for additional information should be addressed to the Director, Washington Headquarters Services, Room 3E843, The Pentagon, Washington, D.C. 20301.

## TABLE OF CONTENTS

Introduction .....	1
Tables:	
Table 1. Department of Defense Prime Contract Awards by Size and by Military Department: FY 1981 .....	7
Table 2. Department of Defense Prime Contract Awards by Size and by Military Department (Cumulative): FY 1981 .....	8
Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1981 .....	9
Table 4. Department of Defense Prime Contract Awards by Size and Competitive Status (Cumulative): FY 1981 .....	11
Table 5. Department of Defense Prime Contract Awards by Size and Kind of Action (Cumulative): FY 1981 .....	12

## INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$10,000 awarded by the Department of Defense (DOD) in Fiscal Year (FY) 1981. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including awarding agency, type of contract involved, type of contract action taken, and competitive status. Table 1 presents data by individual size category (e.g., \$10,000 to \$24,000; \$25,000 to \$49,000), while Tables 2 through 5 present data in cumulative categories (e.g., \$10,000 or more; \$25,000 or more).

The information in Prime Contract Awards, Size Distribution assists DOD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DOD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1981 would require examining approximately 17,700 transactions. These data can also be used to identify trends in DOD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1981.

## NOTES ON COVERAGE

Contract actions of \$10,000 or less are not included in this report. Information on the types of contracts or kind of action is not compiled on these purchases. Intragovernmental actions of \$10,000 or more (those actions placed by DOD with other Federal agencies) are also excluded from this report.

as are foreign military sales (FMS) actions (actions placed by DOD in support of foreign governments).

Beginning with FY 1980, all tables include data for Civil Functions of the Army Corps of Engineers. Civil Functions encompass planning, programming, designing, constructing, and operating Federal water resource projects for navigation, flood control, hydroelectric power production, water supply, and other related activities.

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and the downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$24,499 is rounded down to \$24,000, while a transaction of \$24,500 is rounded up to \$25,000. Due to this rounding process, totals may not add up.

## HIGHLIGHTS OF FY 1981 DATA

As indicated above, data in this report exclude all actions of \$10,000 or less as well as those intragovernmental and FMS actions of more than \$10,000. All 900 prime contract awards (over and under \$10,000) in FY 1981 totaled \$105,223 million.



This is an increase of \$21,537 or 26 percent over FY 1980. These FY 1981 awards comprised a total of 12,745,953 actions, which is an increase of 674,148 actions or 6 percent over the FY 1980 figure.

As shown in the following table, this report covers 84 percent of the procurement dollars and 3 percent of the actions awarded in FY 1981.

	ACTIONS		NET VALUE	
	NUMBER	PERCENT	MILLIONS	PERCENT
<u>TOTAL</u>	<u>12,745,953</u>	<u>100</u>	<u>\$105,223</u>	<u>100</u>
Included in Report	326,358	3	88,363	84
Excluded from Report				
All Actions Less Than \$10,000	12,380,331	97	7,834	7
Intragovernmental/FMS Actions				
Over \$10,000	39,264	*	9,026	9

\* Percentage is less than 0.5 percent

#### Prime Contract Awards by Awarding Department

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding department. Contract actions of from \$10,000 to \$49,000 accounted for 64.2 percent of the total number of actions but only 4.9 percent of the total dollars. Conversely,

actions of \$1 million or more represented 75.2 percent of the total dollars but only 3.0 percent of the actions. Actions of \$10 million or more accounted for 49.8 percent of the total dollars but only 0.4 percent of the actions. As shown in the following table, these data do not differ greatly from those for FY 1980.

SIZE OF ACTION	CUMULATIVE PERCENT			
	FY 1980		FY 1981	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$10,000 to \$49,000	64.9	5.8	64.2	4.9
\$ 1 Million or More	2.8	71.6	3.0	75.2
\$10 Million or More	0.3	45.3	0.4	49.8

As shown in Table 2, actions of \$1 million or more accounted for 72.6 percent of the total Army procurement dollars, as compared with 75.7 percent for the Navy, 74.4 percent for the Air Force, 80.6 percent for the Defense Logistics Agency (DLA), and 63.2 percent for Civil Functions.

#### Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g., firm-fixed price, fixed price incentive, or cost-plus-fixed-fee) are also used for analyzing DOD procurement patterns. Table 3 provides data on the net value and percent distribution of seven different types of contract actions. As shown in

this table, actions of \$1 million or more accounted for 94.8 percent of the cost-plus incentive fee dollars, 94.3 percent of the dollars awarded on fixed-price incentive contracts, 92.6 percent of the cost-plus award fee dollars, and from 55.7 to 70.8 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed-price/fixed-price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus-fixed-fee contracts represented the second largest category in terms of number of actions, while fixed-price incentive contracts accounted for the second largest grouping of contracts according to total net value.

TYPE OF CONTRACT	ACTIONS		NET VALUE	
	NUMBER	PERCENT	MILLIONS	PERCENT
TOTAL (over \$10,000)	326,358	100.0	\$88,363	100.0
Firm Fixed/Fixed Price Escalation	277,690	85.1	55,359	62.6
Cost-Plus-Fixed Fee	20,580	6.3	7,934	9.0
Other Cost Type	12,616	3.9	2,183	2.5
Fixed-Price Incentive	6,869	2.1	11,754	13.3
Fixed-Price Redetermination	4,542	1.4	1,504	1.7
Cost-Plus Incentive Fee	2,398	0.7	6,674	7.6
Cost-Plus Award Fee	1,663	0.5	2,954	3.3

#### Prime Contract Awards by Competitive Status

Table 4 displays information on the net value and percent distribution of PCA's according to competitive status. In FY 1980, awards to educational and nonprofit institutions and awards for utility services (awards to regulated monopolies for utilities where the price negotiated is based on prices set by law or regulation) were excluded from the competitive base presented in Table 4. In FY 1981 awards made pursuant to Section 8(a) of the Small Business Act [15 USC 637(a)] and awards for brand name items for commissary resale were also excluded.

Negotiated non-competitive contract actions accounted for 54 percent of all actions and 68 percent of the dollars in the competitive base. Negotiated price-competitive actions made up 34 percent of all actions and 24 percent of the dollars in the competitive base. Formally advertised contract actions accounted for the remaining 12 percent of the actions and 8 percent of the dollars. (These percentages were all computed based on the Total Competitive Base.)

As shown in Table 4, actions of \$1 million or more made up 80.5 percent of the dollars awarded for negotiated non-competitive contract actions, 69.8 percent of the negotiated price-competitive dollars, and 66.4 percent of the formally advertised contract dollars.

#### Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract, change order, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 96.6 percent of the dollars awarded for definitive contracts which superseded letter contracts, 96.4 percent of the initial letter contract dollars, and from 48.1 to 87.1 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 77 percent of all actions and 62 percent of the dollars. Modifications to contracts accounted for 23 percent of the actions and 38 percent of the dollars. The distribution within these two categories is shown in the table on the next page.

TYPE OF ACTION	ACTIONS		NET VALUE	
	NUMBER	PERCENT	MILLIONS	PERCENT
TOTAL	<u>326,358</u>	<u>100</u>	<u>\$88,363</u>	<u>100</u>
<u>Actions Other Than Modifications</u>	252,092	77	55,226	62
Order Under Contract	128,177	39	13,986	16
Definitive Contract	122,917	38	37,278	42
Initial Letter Contract	577	*	2,492	3
Definitive Contract Super-				
seding Letter Contract	421	*	1,470	1
<u>Modifications</u>	74,266	23	33,137	38
Funding Action	35,651	11	14,684	17
Additional Work	21,887	7	16,213	18
Change Orders	14,608	4	2,671	3
Terminations	2,120	1	430-	*-

\* Percentage is less than 0.5 percent.

Table 1. Department of Defense Prime Contract Awards by Size and by Military Department: FY 1981

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	326,358	\$88,363	74,460	\$18,445	93,955	\$26,206	87,385	\$23,279	57,136	\$16,639	7,555	\$ 1,879
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
\$	10,000 -	24,000	32,724	491	36,294	505	39,383	569	24,717	383	2,611	41
	25,000 -	49,000	15,199	495	21,667	679	17,091	542	15,445	528	1,472	46
	50,000 -	99,000	11,738	767	17,243	1,124	12,577	812	9,036	615	1,072	71
	100,000 -	199,000	5,776	741	7,938	995	7,002	868	3,750	504	789	98
	200,000 -	299,000	2,523	574	3,005	659	3,151	681	1,438	339	367	78
	300,000 -	499,000	2,289	814	2,751	975	2,920	1,020	1,046	382	356	119
	500,000 -	999,000	1,787	1,166	2,219	1,433	2,382	1,468	718	479	395	239
	1,000,000 -	1,999,000	1,073	1,394	1,219	1,576	1,260	1,573	402	542	276	345
	2,000,000 -	4,999,000	789	2,324	910	2,162	911	2,472	256	775	160	410
	5,000,000 -	9,999,000	306	1,934	336	2,163	377	2,381	123	840	42	252
	10,000,000 OR MORE		256	7,746	373	13,406	331	10,893	205	11,250	15	180
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	247,718	\$	278,924	\$	266,399	\$	291,217	\$	248,683
PERCENT DISTRIBUTION	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
\$	10,000 -	24,000	43.9	2.7	38.6	1.9	45.1	2.4	43.3	2.3	34.6	2.2
	25,000 -	49,000	20.4	2.7	23.1	2.6	19.6	2.3	27.0	3.2	19.5	2.5
	50,000 -	99,000	15.8	4.2	18.4	4.3	14.4	3.5	15.8	3.7	14.2	3.8
	100,000 -	199,000	7.8	4.0	8.4	3.8	8.0	3.7	6.6	3.0	10.4	5.2
	200,000 -	299,000	3.3	3.1	3.2	2.5	3.6	2.9	2.5	2.0	4.9	4.1
	300,000 -	499,000	3.0	4.4	2.9	3.7	3.3	4.4	1.8	2.3	4.7	6.3
	500,000 -	999,000	2.4	6.3	2.4	5.5	2.7	6.3	1.3	2.9	5.2	12.7
	1,000,000 -	1,999,000	1.3	7.6	1.3	6.0	1.4	6.8	0.7	3.3	3.7	18.4
	2,000,000 -	4,999,000	1.0	12.6	1.0	10.3	1.0	10.6	0.4	4.7	2.1	21.8
	5,000,000 -	9,999,000	0.4	8.8	0.4	8.3	0.4	10.2	0.2	5.0	0.6	13.4
	10,000,000 OR MORE		0.4	49.8	0.4	51.2	0.4	46.8	0.4	67.6	0.2	9.6

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table.

<sup>2</sup> Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 2. Department of Defense Prime Contract Awards by Size and by Military Department (Cumulative): FY 1981

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		D L A <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,203	\$44,002	256	\$ 7,746	373	\$13,406	331	\$10,893	205	\$11,250	15	\$ 180
5,000,000 OR MORE	2,415	51,762	562	9,680	709	15,569	708	13,274	328	12,091	57	432
2,000,000 OR MORE	5,566	60,817	1,351	12,004	1,619	18,261	1,619	15,746	584	12,866	217	842
1,000,000 OR MORE	9,937	66,440	2,424	13,398	2,838	19,837	2,879	17,319	986	13,409	493	1,187
500,000 OR MORE	17,668	71,386	4,211	14,564	5,057	21,269	5,261	18,787	1,704	13,888	888	1,426
300,000 OR MORE	27,353	74,818	6,500	15,379	7,808	22,245	8,181	19,807	2,750	14,270	1,244	1,546
200,000 OR MORE	38,223	77,240	9,023	15,952	10,813	22,903	11,332	20,488	4,188	14,609	1,611	1,623
100,000 OR MORE	64,285	80,556	14,799	16,693	18,751	23,898	18,334	21,357	7,938	15,113	2,400	1,721
50,000 OR MORE	117,044	84,020	26,537	17,460	35,994	25,022	30,911	22,168	16,974	15,727	3,472	1,792
25,000 OR MORE	189,096	86,350	41,736	17,954	57,861	25,701	48,002	22,710	32,419	16,256	4,944	1,838
10,000 OR MORE	326,358	88,363	74,460	18,445	93,955	26,206	87,385	23,279	57,136	16,639	7,555	1,879
CUMULATIVE PERCENT -----												
\$10,000,000 OR MORE	0.4	49.8	0.3	42.0	0.4	51.2	0.4	46.8	0.4	67.6	0.2	9.6
5,000,000 OR MORE	0.7	58.6	0.8	52.5	0.8	59.4	0.8	57.0	0.6	72.7	0.8	23.0
2,000,000 OR MORE	1.7	68.8	1.8	65.1	1.7	69.7	1.9	67.6	1.0	77.3	2.9	44.8
1,000,000 OR MORE	3.0	75.2	3.3	72.6	3.0	75.7	3.3	74.4	1.7	80.6	6.5	63.2
500,000 OR MORE	5.4	80.8	5.7	79.0	5.4	81.2	6.0	80.7	3.0	83.5	11.8	75.9
300,000 OR MORE	8.4	84.7	8.7	83.4	8.3	84.9	9.4	85.1	4.2	85.8	16.5	82.3
200,000 OR MORE	11.7	87.4	12.1	86.2	11.5	87.4	13.0	88.0	7.3	87.8	21.3	86.4
100,000 OR MORE	19.7	91.2	19.9	90.5	20.0	91.2	21.0	91.7	13.9	90.8	31.8	91.6
50,000 OR MORE	35.9	95.1	35.6	94.7	38.3	95.5	35.4	95.2	29.7	94.5	46.0	95.4
25,000 OR MORE	57.9	97.7	56.1	97.3	61.4	98.1	54.9	97.6	56.7	97.7	65.4	97.8
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table.

<sup>2</sup> Defense Logistics Agency.

Note: Percentages are based on thousands of dollars.

Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract (Cumulative): FY 1981

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,203	\$44,002	661	\$24,906	26	\$	185	\$ 8,884
5,000,000 OR MORE	2,415	51,762	1,355	29,465	58	730	355	9,886
2,000,000 OR MORE	5,506	60,817	3,249	35,029	136	935	672	10,705
1,000,000 OR MORE	9,937	66,440	6,037	36,684	237	1,065	1,033	11,090
500,000 OR MORE	17,668	71,386	11,147	41,978	465	1,219	1,533	11,350
300,000 OR MORE	27,353	74,818	17,833	44,369	675	1,292	2,048	11,505
200,000 OR MORE	38,223	77,240	25,707	46,143	893	1,340	2,484	11,585
100,000 OR MORE	64,285	80,556	45,265	48,650	1,435	1,410	3,290	11,665
50,000 OR MORE	117,044	84,020	87,778	51,451	2,181	1,459	4,289	11,712
25,000 OR MORE	189,096	86,350	150,213	53,479	3,038	1,485	5,452	11,740
10,000 OR MORE	325,358	88,363	277,690	55,359	4,542	1,504	6,869	11,754
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	199,356	\$	331,167	\$	1,711,176
CUMULATIVE PERCENT								
\$10,000,000 OR MORE	0.4	49.8	0.2	45.0	0.6	34.6	2.7	75.6
5,000,000 OR MORE	0.7	58.6	0.5	53.2	1.3	48.5	5.2	84.1
2,000,000 OR MORE	1.7	68.8	1.2	63.3	3.0	62.2	9.8	91.1
1,000,000 OR MORE	3.0	75.2	2.2	69.9	5.2	70.8	15.0	94.3
500,000 OR MORE	5.4	80.8	4.0	75.8	10.2	81.0	22.3	96.6
300,000 OR MORE	8.4	84.7	6.4	80.1	14.9	85.9	29.8	97.9
200,000 OR MORE	11.7	87.4	9.3	83.4	19.7	89.1	36.2	98.6
100,000 OR MORE	19.7	91.2	16.3	87.9	31.6	93.7	47.9	99.2
50,000 OR MORE	35.9	95.1	31.6	92.9	48.0	97.0	62.4	99.6
25,000 OR MORE	57.9	97.7	54.1	96.6	66.9	98.7	79.4	99.9
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note: Percentages are based on thousands of dollars.

Table 3. Department of Defense Prime Contract Awards by Size and by  
Type of Contract (Cumulative): FY 1981  
(Continued)

(Amounts in Millions)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	98	\$ 2,388	50	\$ 1,830	151	\$ 4,734	32	\$ 740
5,000,000 OR MORE	230	3,236	109	2,188	259	5,405	49	853
2,000,000 OR MORE	673	4,515	241	2,562	481	6,034	114	1,037
1,000,000 OR MORE	1,299	5,326	379	2,735	711	6,325	241	1,215
500,000 OR MORE	2,492	6,114	534	2,829	970	6,490	527	1,407
300,000 OR MORE	3,960	6,651	673	2,875	1,218	6,576	946	1,551
200,000 OR MORE	5,479	6,993	808	2,903	1,414	6,616	1,438	1,659
100,000 OR MORE	8,782	7,421	1,016	2,930	1,713	6,652	2,784	1,829
50,000 OR MORE	13,821	7,766	1,248	2,945	2,000	6,667	5,727	2,020
25,000 OR MORE	17,656	7,893	1,452	2,951	2,214	6,672	9,071	2,131
10,000 OR MORE	20,580	7,934	1,663	2,954	2,398	6,674	12,616	2,183
AVERAGE SIZE (DOLLARS)	\$	385 536	\$	1,776,016	\$	2,783,281	\$	173,041
CUMULATIVE PERCENT	-----							
\$10,000,000 OR MORE	0.5	30.1	3.0	62.0	6.3	70.9	0.3	33.9
5,000,000 OR MORE	1.1	40.8	6.6	74.1	10.8	81.0	0.4	39.1
2,000,000 OR MORE	3.3	56.9	14.5	86.7	20.1	90.4	0.9	47.5
1,000,000 OR MORE	6.3	67.1	22.8	92.6	29.6	94.8	1.9	55.7
500,000 OR MORE	12.1	77.1	32.1	95.8	40.5	97.2	4.2	64.4
300,000 OR MORE	19.2	83.8	40.5	97.3	50.8	98.5	7.5	71.0
200,000 OR MORE	26.6	88.1	48.6	98.3	59.0	99.1	11.4	76.0
100,000 OR MORE	42.7	93.5	61.1	99.2	71.4	99.7	22.1	83.8
50,000 OR MORE	67.2	97.9	75.0	99.7	83.4	99.9	45.4	92.5
25,000 OR MORE	85.8	99.5	87.3	99.9	92.3	100.0	71.9	97.6
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note: Percentages are based on thousands of dollars.



Table 4. Department of Defense Prime Contract Awards by Size and Competitive Status (Cumulative): FY 1981

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		COMPETITIVE EXCLUSION		TOTAL COMPETITIVE BASE		FORMALLY ADVERTISED		NEGOTIATED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	PRICE COMPETITIVE	NON-COMPETITIVE
\$10,000,000 OR MORE	1,203	\$44,002	71	\$1,505	1,132	\$42,498	79	\$1,670	195	\$9,798
5,000,000 OR MORE	2,415	51,762	121	1,830	2,294	49,932	224	2,594	397	11,133
1,000,000 OR MORE	5,566	60,817	263	2,249	5,303	58,569	616	3,766	903	12,625
500,000 OR MORE	9,937	66,440	530	2,609	9,407	63,831	1,184	4,530	1,779	13,791
200,000 OR MORE	17,668	71,386	1,194	3,062	16,474	68,324	2,042	5,089	3,433	14,893
100,000 OR MORE	27,353	74,818	2,193	3,429	25,160	71,389	2,987	5,433	5,766	15,747
50,000 OR MORE	38,223	77,240	3,503	3,742	34,720	73,498	4,011	5,664	8,263	16,414
25,000 OR MORE	64,285	80,556	6,464	4,142	57,821	76,414	6,547	5,995	15,915	17,390
10,000 OR MORE	117,044	84,020	12,676	4,562	104,368	79,458	11,904	6,358	30,546	18,372
5,000 OR MORE	189,096	86,350	21,033	4,849	168,063	81,501	19,585	6,614	53,148	19,128
1,000 OR MORE	326,358	88,363	46,530	5,234	279,828	83,129	33,180	6,823	94,014	19,746
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9
1,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	112,485	\$	297,071	\$	205,633	\$	210,033
CUMULATIVE PERCENT										
\$10,000,000 OR MORE	0.4	49.8	0.2	28.7	0.4	51.1	0.2	24.5	0.2	49.6
5,000,000 OR MORE	0.7	58.6	0.3	35.0	0.8	60.1	0.7	38.0	0.4	56.4
1,000,000 OR MORE	1.7	68.8	0.6	43.0	1.9	70.5	1.9	55.2	1.0	63.9
500,000 OR MORE	3.0	75.2	1.1	49.9	3.4	76.8	3.6	66.4	1.9	69.8
200,000 OR MORE	5.4	80.8	2.6	58.5	5.9	82.2	6.2	74.6	3.7	75.4
100,000 OR MORE	8.4	84.7	4.7	65.5	9.0	85.9	9.0	79.6	6.1	79.7
50,000 OR MORE	11.7	87.4	7.5	71.5	12.4	88.4	12.1	83.0	9.2	83.1
25,000 OR MORE	19.7	91.2	13.9	79.1	20.7	91.9	19.7	87.9	16.9	88.1
10,000 OR MORE	35.9	95.1	27.2	87.2	37.3	95.6	35.9	93.2	32.5	93.0
5,000 OR MORE	57.9	97.7	45.2	92.6	60.1	98.0	59.0	96.9	56.5	96.9

Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1981

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERSIDING LTR CONTR <sup>1</sup>		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 OR MORE	1,203	\$44,002	69	\$1,845	34	\$1,161	428	\$21,358	105	\$2,511
5,000,000 OR MORE	2,415	51,762	109	2,128	52	1,277	796	23,870	291	3,749
2,000,000 OR MORE	5,566	60,817	173	2,327	90	1,386	1,761	26,892	904	5,521
1,000,000 OR MORE	9,937	66,440	226	2,402	126	1,420	3,095	28,752	1,803	6,721
500,000 OR MORE	17,668	71,386	292	2,437	171	1,445	5,465	30,410	3,848	8,075
300,000 OR MORE	27,353	74,818	341	2,456	209	1,455	8,745	31,665	6,600	9,084
200,000 OR MORE	38,223	77,240	391	2,478	235	1,459	12,619	32,501	9,912	9,848
100,000 OR MORE	64,285	80,556	454	2,438	282	1,466	22,115	33,923	18,286	10,940
50,000 OR MORE	117,044	84,020	492	2,430	328	1,468	43,257	35,422	36,020	12,130
25,000 OR MORE	189,096	86,350	533	2,432	369	1,469	73,390	36,478	62,476	13,005
10,000 OR MORE	326,358	88,363	577	2,432	421	1,470	122,917	37,278	128,177	13,986
AVERAGE SIZE (DOLLARS)	\$	270,754	\$	4,319,698	\$	3,490,714	\$	303,279	\$	109,113
CUMULATIVE PERCENT -----										
\$10,000,000 OR MORE	0.4	49.8	12.0	74.0	8.1	79.0	0.3	57.3	0.1	18.0
5,000,000 OR MORE	0.7	58.6	18.9	85.4	12.4	86.9	0.6	64.0	0.2	26.8
2,000,000 OR MORE	1.7	68.8	30.0	93.4	21.4	94.3	1.4	72.1	0.7	39.5
1,000,000 OR MORE	3.0	75.2	39.2	96.4	29.9	96.6	2.5	77.1	1.4	48.1
500,000 OR MORE	5.4	80.8	50.6	98.2	40.6	98.3	4.4	81.6	3.0	57.7
300,000 OR MORE	8.4	84.7	59.1	99.0	49.6	99.0	7.1	84.9	5.1	64.9
200,000 OR MORE	11.7	87.4	67.8	99.4	55.6	99.3	10.3	87.5	7.7	70.4
100,000 OR MORE	19.7	91.2	78.7	99.8	67.0	99.7	18.0	91.0	14.3	78.2
50,000 OR MORE	35.9	95.1	85.3	99.9	77.9	99.9	35.2	95.0	28.1	86.7
25,000 OR MORE	57.9	97.7	92.4	100.0	87.6	100.0	59.7	97.9	48.7	93.0
10,000 OR MORE	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Definitive Contracts Superseding Letter Contracts

Note: Percentages are based on thousands of dollars.



**ND**